

Girl Scouts of Eastern Iowa & Western Illinois, Inc  
2011- 2<sup>nd</sup> Avenue  
Rock Island, IL 61201

MINUTES  
Annual Meeting  
November 19, 2009

The Board of Directors of Girl Scouts of Eastern Iowa & Western Illinois, and voting members of the council met on Thursday, November 19, 2009 at The Clarion Hotel in Davenport, Iowa.

---

Welcome & Introductions:

Board Chair, Mary Lagerblade spoke to the attendees about the annual meeting agenda and the program that would follow. Guests were welcomed and a musical group of Girl Scouts from Galesburg were introduced. The group provided musical entertainment to those in attendance. Ms. Lagerblade also explained the process of bidding on the silent auction items that were available. The proceeds will be going to provide camping scholarships to girls within our council.

It was explained to the membership that the annual meeting would be held in a different location within our jurisdiction each year.

Mary also introduced, Barbara Jeter from GSUSA who gave a presentation about our national organization and expressed appreciation for the excellent performance of our council.

Service Unit volunteers were asked to stand and be recognized. Special recognition was given to the service units who have surpassed their membership goals and expectations.

Kim Hull presented the Prudential Spirit of Community Award to Jeralyn Westercamp, one of our girl board members, for her outstanding volunteerism. Jeralyn accepted the award and spoke on the importance of Girl Scouting in her life and how important volunteering was to her.

Consent Agenda:

Following the flag ceremony, performed by Troop 2417, the meeting was called to order at 6:40 p.m. Secretary Carolyn Hauptert confirmed a quorum. The required number of voting members, 124 members and 20 counties were represented.

Carolyn read the official rules of the meeting:

RULES OF THE MEETING

Rule 1

All debate must be relevant to the question immediately before the council.

Rule 2

Only persons who are members of the Girl Scout movement, fourteen (14) years of age or older, registered through the Council shall be members of the corporation. All members, except members who are employed staff, may introduce motions, debate, and vote.

Rule 3

No one may speak for more than two minutes at any one time, nor more than twice on the same question.

#### Rule 4

When addressing the chair, the voting member shall seek recognition from a microphone, and then shall state her/his name and whether she/he is speaking for or against the motion or presenting another motion.

#### Rule 5

All motions pertaining to the by-laws must be presented in writing and given to the chair or his/her designee.

#### Approve Minutes

Mary Lagerblade called for a motion to approve the minutes of the November 13, 2008 Annual Meeting as written. A second was received and the motion carried.

#### Board Development:

Ann Hutchinson introduced each of the new board nominees and presented them for confirmation. Ann spoke to the skills taken into consideration as well as the geographical, racial and ethnic diversity of our candidates.

### **Girl Scouts of Eastern Iowa & Western Illinois, Inc Board Slate 2009-2010**

#### **Board of Directors - Officers**

Council Chair - Mary Lagerblade - Quad Cities - 1 year term  
First Vice Chair - Teresa Colgan - West Burlington - 2 year term  
Second Vice Chair - Deb Oliver - Cedar Rapids - 1 year term  
Secretary - Carolyn Hauptert – Dubuque - 1 year term  
Treasurer - Amy Olson – Waterloo - 1 year term

#### **Board of Directors - Members at Large**

Ann Hutchinson - Quad Cities - 2 year term  
\*Dr. Patricia Keir - Quad Cities - 3 year term  
Bill Leaver - Quad Cities - 1 year term  
*Lee Mowers – Quad Cities – 3 year term*  
*Dave Emerick – Quad Cities – 3 year term*  
Dr. Kim Armstrong - Quad Cities - 2 year term  
Denise Bulat - Quad Cities - 1 year term  
\*Ann Menke - Burlington - 3 year term  
Judge Mary Ann Brown - Burlington - 1 year term  
Donnelle Fuerste – Dubuque – 2 year term  
*Sally Dickey – Dubuque - 3 year term*  
*Larry Cremer - Dubuque - 3 year term*  
*Erin Bolinger – Waterloo- 3 year term*  
*Dave Vandeventer – Waterloo – 1 year term*  
\*Candace Arp - Waterloo - 3 year term  
Gloria Frost - Cedar Rapids - 2 year term  
\*Michel Stone - Cedar Rapids - 3 year term  
Beth Freeman - Cedar Rapids - 1 year term  
Theresa Dunkin - Cedar Rapids/Iowa City - 2 year term  
Shawn Ryan – Cedar Rapids/Iowa City – 2 year term  
*Sue Evans – Cedar Rapids / Iowa City – 3 year term*

### **Girl Board Members**

*Amanda Malin – Quad Cities - 1 year term*

*Julia O'Donnell - Iowa City - 1 year term*

*Kaylyn Parker - Burlington - 1 year term*

### **Board Development Committee**

*Gary Rowe – Quad Cities*

*Peg Hudson - Dubuque*

Donnelle Fuerste - Dubuque

Colleen Rafferty – Quad Cities

Dan Wiedemeier - Burlington

Dennis Hinkle - Burlington

Michel Stone - Cedar Rapids

Heather Prendergast - Waterloo

Dave Vandeventer - Waterloo

- renewed terms
- **BOLD**= new members

As no additional nominations had been submitted from the floor and the election was uncontested, a motion was made, a second received and a unanimous vote approved the slate of officers to be inducted at the January, 2010 board meeting. Diane Nelson, CEO of GSEIWI, presented each new board member with a Girl Scout pin and name badge. An installation ceremony was conducted and the Girl Scout Oath of Office recited.

Mary Lagerblade recognized Jeralyn Westercamp as an outgoing board member. Mary thanked Jeralyn for her service and dedicated support to GSEIWI. A token of appreciation was presented at that time. Other outgoing board members are Harry Coin, John Lohman, Heather Prendergast, Lametta Wynn, Devra Flatte.

### **Finance Report:**

Amy Olson reviewed the financial reports for the last fiscal year for GSEIWI, ending on September 30, 2009. A printed copy of the 2009 annual report was available on each table.

\*This year was again financially difficult for the council

\*The staff went to work and addressed the lagging revenues with tough cost control measures.

\*The staff reassessed the length of the camp season, looked to combine or cancel sessions and made sure that expenses were proportional to the number of campers. By shortening the season and looking for other cost savings, over \$100,000 was saved from what was budgeted.

\*The camp rangers tightened their belts and deferred maintenance whenever possible.

\* Summer recruitments and their expenses were revised.

\* One department was restructured saving the expense of two salaries.

\*Contributions show a decrease from last year

\*United Way revenue was the same as last year, on cash received basis.

\*Product sales missed budgeted projections due to the simple fact that fewer girls were registered than anticipated. Those girls that did sell sold more boxes per girl than last year. We were one of the few councils in the country to see an actual increase in cookie sales.

\*Investments improved enough that actual interest was approximately equal to unrealized losses.

It was noted that the staff managed expenses extremely well coming in at just about break even. We are positioning ourselves to meet membership goals for product sales, instituting cost saving measures, and looking for more opportunities for grant funding and annual gifts.

Thanks were given to volunteers for the difference they are making. The program and experience they are giving the girls in our council makes it much easier to get the community to financially support this outstanding organization.

Stewardship Report:

Diane Nelson, CEO and Donna Logan, COO of Girls Scouts of Eastern Iowa & Western Illinois, provided a recap of 2009. Both spoke of our successes and challenges.

- |   |                              |
|---|------------------------------|
| *64% girl retention                           | *18,070 registered girls     |
| *Gold Award to 21 girls                       | *Silver Award to 46 girls    |
| *Bronze Award to 104 girls                    | *World Thinking Day          |
| *Girls Go Global                              | *National trips              |
| *Positive Power                               | *Go Red Girl Scouts          |
| *2432 campers at four resident camps          | *3% increase in cookie sales |
| *Operation Cookie Drop                        |                              |
| *23 service units reached goal                |                              |
| *85% of new leaders received training         |                              |
| *4,765 hours of community / volunteer service |                              |

Diane Nelson gave a bittersweet announcement to the membership that Donna Logan, would be retiring from her position as COO, effective January, 2010. Donna has been with the Girl Scouts for 22 years. She has given much of her time and talent to this organization and has touched the lives of countless girls and adults. She will be deeply missed.

Adjournment:

Thanks was expressed to those in attendance and recognition given to the new board members. Mary noted that the Girl Scouts 100<sup>th</sup> anniversary is in 2012 and big plans are being made to celebrate. A request was made for everyone to fill out the evaluation form on their table. A special recognition was given to Jan Speers who was at the meeting and has been active in Girl Scouting for 50 years.

A motion was made and seconded to adjourn the meeting at 7:55 pm